

Selling To The Commonwealth
Grainger Industrial Supply
Small Business Partnership Conference
{hosted by Dominion Virginia Power}



For Small, Women-Owned and Minority-Owned (SWAM) Businesses
Selling Industrial Supplies:

**Metalworking, Welding & Shop Supplies | Office Equipment | Motors & Power Transmission |
Pneumatics & Hydraulics | Pumps & Plumbing | Test Instruments | Tools, Outdoor Equipment
& Auto Shop | Material Handling | Cleaning & Painting | Electrical | Fasteners | Lighting |
Safety & Security | Hardware | HVAC**

Friday, September 22, 2006

Workshop 8:30 am to 11:30 am

**Dominion Virginia Power – Innsbrook Technical Center
5000 Dominion Boulevard, Glen Allen, VA 23060
For directions, visit www.dom.com.**

**In support of the Commonwealth's initiative to utilize more SWAM firms
in state purchasing, representatives from Grainger will explain how they would like
to team with SWAM businesses on their statewide industrial supplies contract.**

**Ideal candidates will be established firms that are both eVA registered and
certified by the Department of Minority Business Enterprise (DMBE), who offer
the products mentioned above.**

There is no cost to attend the conference, but registration is required.

The deadline to register for this conference is September 15.

To register, provide the information below and fax this page to Deborah Hudson, (804) 371-2142,
at the Virginia Department of Business Assistance.

For more information, contact Deborah Hudson at (804) 371-8258 or deborah.hudson@dba.virginia.gov.

Name: _____

Company Name: _____

Company Address: _____

Email Address: _____

Telephone: _____

Federal ID #: _____

eVA Registered? ☐ YES ☐ NO

SWAM Certified? ☐ YES ☐ NO

This event is sponsored by Dominion Virginia Power, Grainger and the Department of Business Assistance.

